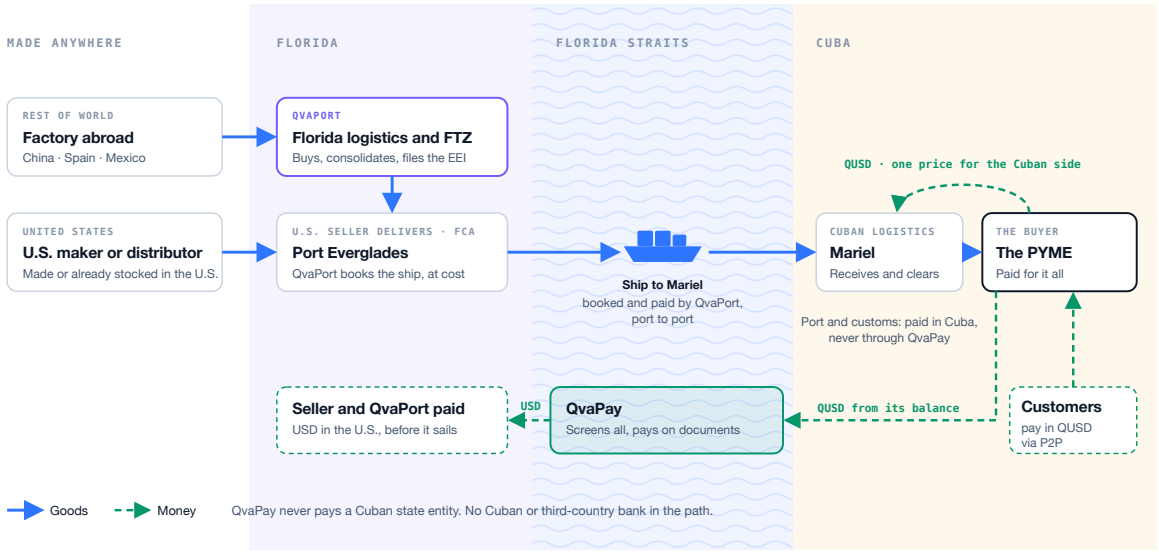
QvaPort
Florida → Cuba, compliant with U.S. law · by QvaPay

16 NOVEMBER 2026

Importing to Cuba through Florida: who does what, and who pays what



THE THREE ROUTES

ROUTE	WHO SELLS	FEES, ON THE GOODS ONLY
1. U.S.-made	The maker or distributor	QvaPay 2.5%
2. Made abroad, already in the U.S.	A U.S. distributor that holds it	QvaPay 5%
3. Made abroad, via the Florida FTZ	QvaPort, which buys it with its own money	QvaPort 5% + QvaPay 5%

- On all three, **QvaPort books and pays the ship** to Mariel and bills it at cost, with its service. Neither QvaPay nor QvaPort takes a percentage of freight or trucking.
- Your **logistics company in Cuba** is paid in QUSD for its own services from Mariel. Port, terminal and customs are paid in Cuba, never through QvaPay.
- **First step:** ask your customers to pay you in QUSD. They change pesos for QUSD with another user on P2P (0.25% a trade; 0% with GOLD).

EXAMPLE: A 40' CONTAINER, $60,000 OF GOODS

	PANAMA	ROUTE 2	ROUTE 3
Goods	60,000	60,000	60,000
Fees	10,200 (17%)	3,000 (5%)	6,000 (10%)
Freight, zone and trucking	7,805	4,350	12,300
Cuban side	2,250	2,250	2,250
Landed in Mariel	**80,255**	**69,600**	**80,550**

USD. Our defaults, not a quote. Route 3 carries two ocean legs (China → Florida and Florida → Mariel): it costs about the same as Panama, but the payment is legal, goes out before the goods sail, and every party is accountable. Run your numbers at qvaport.netlify.app.

WHO PAYS WHOM

- You pay from your QvaPay balance. QvaPay pays the seller in dollars, in the U.S., before the goods sail, against the invoice in your name, the export authorization and the EEI.
- QvaPay pays QvaPort for the ship and its service.
- You pay your logistics company in QUSD for the Cuban side.
- QvaPay never pays a Cuban state entity, a supplier outside the U.S., or a Cuban or third-country bank.

TO PLACE YOUR FIRST ORDER

- **1.** Every owner opens a QvaPay account and verifies their ID: qvapay.com/register
- **2.** Apply for the business account: qvapay.com/enterprise
- **3.** Book 15 minutes: calendly.com/parsaverse/15min (it also counts as the business-account interview), or WhatsApp +1 646 238 6751.
- **Or send us your order** at qvaport@qvapay.com: product, quantity, target price, destination in Cuba, and how you'll fund it (customers in QUSD, owners abroad, or financing at 8.75% a transaction).